

# Open Position Announcement



**Job Title:** Applications Engineer      **Level:** III      **Requisition #:** 11PR02  
**Department:** Profile Products Group      **Posting Date:** 07/06/11  
**Reports to:** Reinhard Koppen      **U-Search Eligible Position?** Yes  
**Location:** Miamisburg, Ohio      **Status:**  Salary  Hourly

If you meet the minimum qualifications and are interested in applying for this position, complete the internal employment application, obtain your current manager's approval and forward with your resume to Christine Taylor.

## Summary of Job Duties and Responsibilities:

- Develops, optimizes and trains on **Profile** grinding machine processes for specific customer applications to facilitate new machine sales or installation and startup of sold machines.
- Coordinates the setup and demonstration of machines for customer demonstration purposes at the company's facility or the appropriate sister company's manufacturing location.
- Installs new or modified **Profile** CNC operated precision grinding machines at customer's facility to ensure full functionality according to specifications.
- Assists in the preparation of time studies, proposals, and presentations for machine sales purposes.
- Routinely performs acceptance testing and runoff of machines in the company's facility, the customer's plant, or the appropriate sister company's manufacturing location.
- Routinely uses knowledge of precision metrology skills to perform tasks using various measurement instruments

## Minimum Qualifications (Education, Experience in Related Field, Skills, etc.):

- A two-year degree in engineering with seven to ten years of applicable precision grinding experience is acceptable or equivalent combination of education and experience
- Intermediate to Advanced knowledge of CNC machine technology and applications with previous experience in a manufacturing environment
- Proven experience and ability to effectively present training processes and information to customers in a one-on-one or group setting
- English language ability is needed to effectively present information and respond to questions from groups of managers, company staff, customers, and the general public
- Ability is required to calculate proportions and percentages as well as applying the concepts of basic algebra
- Mechanical skills required are those needed to operate standard office equipment as well as extensive skills to demonstrate grinding machines and ancillary support equipment to demonstrate the capabilities of assigned products for customers, dealers, or staff

## Preferred Qualifications (Certificates, Training, Licenses, and Experience):

- Bachelor's Degree in Engineering
- Knowledge of implementing and documenting Time Studies
- Ability to speak, read, and write German
- Public speaking and/or product presentation experience
- Passing all of the requirements to be classified as a Certified Machine Tool Sales Engineer

## Other (Supervisory Responsibilities, Physical Demands, Travel):

- Up to 70% travel required
- May supervise, mentor or train one or more employees from Service and or Applications
- The employee must occasionally lift and/or move up to 50 pounds
- While performing the duties of this job the employee is frequently exposed to moving mechanical parts and occasionally exposed to fumes or airborne particles. The noise level in the work environment is usually moderate

*This job posting announcement reflects management's assignment of essential functions. It is not intended to be all-inclusive of job duties and does not prescribe or restrict the tasks that may be assigned.*